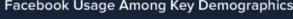
# Social Media

Jennifer Bennett jennifer@losalamoshistory.org

- Facebook vs. Instagram vs. Twitter vs. Snap Chat
- Facebook Algorithm
- What is important to raise your 'FB score'
- What are insights and how to use them
- Hashtags
- Trolls
- What Content & When?
- Useful scheduling tools
- Useful photo editing apps
- Best Practices
- Photo Skill Session & Boomerang

#### Facebook Usage Among Key Demographics







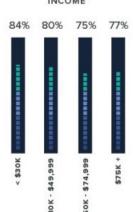
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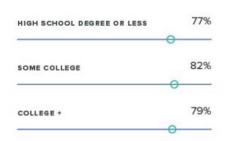




INCOME



**EDUCATION** 



#### Instagram Usage Among Key Demographics





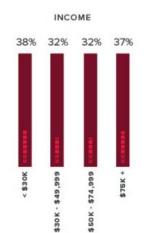
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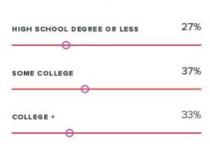






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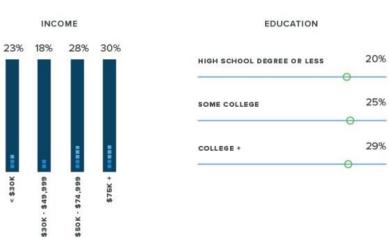
**EDUCATION** 

#### Twitter Usage Among Key Demographics



#### LOCATION





### Understanding the FB Algorithm

### Adam Mosseri (VP, News Feed at Facebook) breaks it down:

- an algorithm is "a formula or set of steps for solving a particular problem."
- He then presented a real-world problem to illustrate how it works; specifically, what to order his wife at a restaurant.
- To find a solution, Adam breaks this problem down into four steps:
  - He checks the menu to see what his options are
  - He considers all of the information at his disposal (e.g., what does his wife like to eat, is it lunch or dinner time, what's good at the restaurant?).
  - From there, he makes lightweight predictions in his head (e.g., would she enjoy having salmon for lunch today, would it be weird if I ordered her a chocolate soufflé for breakfast?).
  - He then has to consider all of this information and place his wife's order.

Similarly, Facebook's algorithm uses four steps to help it decide how to rank your content in the news feed.

### Do's - How To Raise Your Facebook Score?

DO: Post content your viewer wants to see. Facebook will show them content that they have been interested in before.

DO: Tailor the content as 'what can my business do for the viewer'

DO: Experiment with time of day that you are posting – it matters

DO: Keep on brand and maintain one voice for the channel. Consistency

DO: Show excitement!

DO: Look at post carefully – don't post it and forget it – edit as needed

DO: Schedule content and maintain consistency

DO: Respond to any messages, comments, tags quickly

DO: Ask questions to increase engagement

DO: Include an image

### Dont's:

Don't: DO NOT like your own posts

Don't: Follow everyone

Don't: Delete any negative comments – respond to them quickly and politely.

Don't: Use a long post – shorter posts have better reach

Don't: Create a personal profile for a business

# #Why

- Increase reach on all platforms except Facebook
- Instagram posts with # have at least 12.6% more engagement (SproutSocial)
- Find & Connect with influencers who can share your content
- Helps to organize posts & allow people to find you
- Adding a # to a word or phrase turns it into a searchable link

### #How

- #Word = #WORD capitals don't matter use to emphasize
- #thisisthelife vs. #ThisIsTheLife
- NO: punctuations or space in hashtag
- Check First! Always check your hashtag just in case...
  - Do this by using a # search engine, or clicking on the #

# Like Vs. Follow

- When someone likes a Page, they're showing support for the Page and that they want to see content from it. The Page will show up as being liked in the **About**section of that person's profile.
- When someone follows a Page, it means they may receive updates about the Page in their News Feed.
- People who like a Page will automatically follow it
- Even if people like a Page, they can still choose to unfollow it, which means they'll stop receiving updates about the Page
- People can follow a Page, even if they haven't liked it
- The name or the profile picture of the person who likes the Page may be shown on the Page or in ads about the Page

### When to post?

Instagram:

SproutSocial.com has done a lot of research:

Our data found that Monday through Friday were by far the best days
to post to maximize engagement. Here are some of our other findings:

Mondays show the strongest correlation to engagement overall 3 p.m. is the least optimal time to post on any day

The most recommended times to post include 2 a.m., 8.a.m. and 5 p.m.

Facebook: According to your insights

# Share photos, not documents



Los Alamos Teen Center



# Share a Photo

- 1) Find a photo that works for your post
- 2) Message the person to ask for permission to use it
- 3) Tag the person / page using a live link– if on different platform, specify





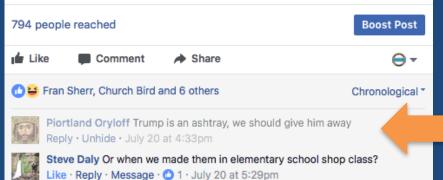
Found in the Archives!

Do you remember the days when ashtrays were given out as promotional items?



# What to do with a troll?

2 options: Hide or Block



Troll has been 'hidden'

### Day of the Event – Drive traffic





wfmsiliconvalley Runnymede Sculptu...

Follow

37 likes

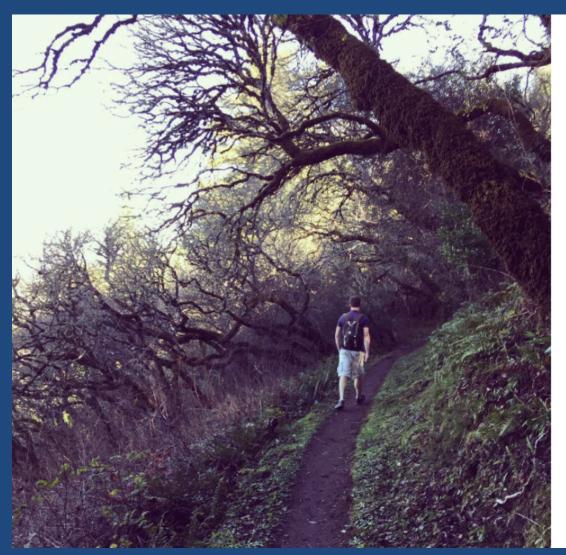
18w

wfmsiliconvalley Heading to the Taste of the Coast with @peninsulaopenspacetrust - say hello to Gerard, our cheese specialist from the San Mateo store (and France!). We have @cowgirlcreamery Mt Tam, @cypressgrovers Humboldt Fog, and Lauren Chenel chèvre. #cheese #local #peninsulaopenspacepreserve #farmlandinitiative

friendincheesesjamco Where's the ....

berry1690 RIP GG 😵 you will be missed! You are missed already 😞 💗

### Highlight Local Organizations & Their Resources





wfmsiliconvalley

Follow

63 likes

38w

wfmsiliconvalley Happy Friday! Where will the weekend take you? If you are looking for a hike nearby, head over to @mrosd (Regional Open Space) to search for a hike. Or visit @peninsulaopenspacetrust to find one of their protected lands to visit. Enjoy! #optoutside #getoutside #hike #nature

bayareaopenspace @wfmsiliconvalley You might like something we are leading: @outdoorvoice

wfmsiliconvalley Love it @bayareaopenspace! Thanks!

### Highlight YOUR support of the great things that Local Organizations do





wfmsiliconvalley Trinity Church of Sun...

Follow

43 likes

31w

wfmsiliconvalley So grateful to live in the Silicon Valley where Project WeHope created Dignity On Wheels, a mobile showering and laundry unit to serve their homeless clients. We are honored to be here with hot breakfast burritos and coffee!! #projectwehope #dignityonwheels #wfmsiliconvalley

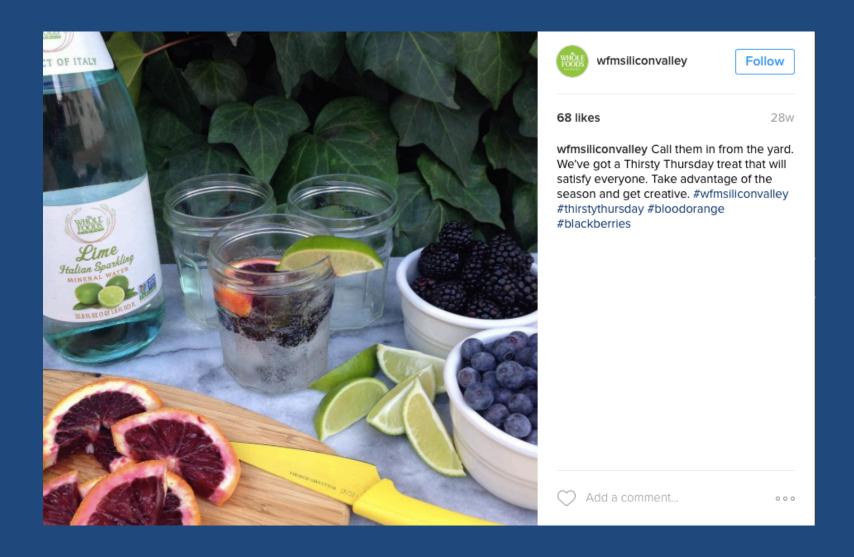
pretend\_its\_a\_donut What a great way to help the community!!

gonzomalan Dignity would be a living wage job and reasonable cost of living, but this is a kind act.

pietro.nyc 😄



# Connect with the viewer & inspire them – This was posted during an incredible heat wave. \*\*Notice that we jumped on the #ThirstyThursday bandwagon



### Take the time to get the right shot & use tools to edit it





#### wfmsiliconvalley

Follow

#### 55 likes

29w

wfmsiliconvalley Do you like a luscious red wine? Lavonda suggests you try the Honoro Vera Garnacha. It's amazing, under \$10 AND has a wicked cool label. #thirstythursday #garnacha #Valentines #honorovera

joshmo7 @mcardenas87 !!

iatacissej @brooke\_keating

brooke\_keating @iatacissej oooo! Good find!

ruckustheeskie Wow

iatacissej Do you carry this at the SoMa store? @wfmsiliconvalley

wholefoodsmarketsf @iatacissej, just checked. We should have it at our SoMa store now!

iatacissej @wholefoodsmarketsf thank you! You may see me soon...it's on my walk to work

# Sometimes it's OK to overlay Text otherwise this is just Pie





wfmsiliconvalley

Follow

62 likes

25w

wfmsiliconvalley Happy Monday! We know it may be a tough one because of daylight savings, but you're in luck because today is #nationalpiday and all our made in house pies are \$3.14 off! #eatpie #daylightsavings #piday

glasklara @anna\_gramm es ist  $\pi$  day!!!  $\ensuremath{\mathfrak{C}}$  samiferrini @robj.photo forgot to tell you...

It's 🚔 3.14...
robj.photo Hahaha "pie day" lol

robj.photo Hahaha "pie day" lol @samiferrini not key lime pie tho 😂 😂

anna\_gramm Wrong! Every day is pi Day!
@glasklara :)

daily.clean.eats I love this!

### **Stop-Motion Animation Clips:**

https://www.instagram.com/p/BHutUoOjNSk/?takenby=wholefoodssiliconvalley

https://www.instagram.com/p/BL3pudkjLI3/?takenby=wholefoodssiliconvalley

### Simple Steps to create:

- Take multiple photos n sequence from the same vantage point
- 2. Import all photos to iMovie
- 3. Select time between photos to your liking and allow iMovie to flow through them like a slideshow
- 4. Add music (bensound.com has great royalty free music clips)
- 5. Done!